



## Donor Funded Staffing Program

<b>TOR No:</b>	<b>2019 – 073</b>
<b>Title:</b>	<b>Trade Policy Analyst - Junior Professional Officer</b>
<b>Grade:</b>	<b>UC</b>
<b>Division/VPU:</b>	Trade and Regional Integration Unit, Macro Trade and Investment Global Practice (GMTRI)
<b>Duty Location:</b>	Washington, D.C.
<b>Appointment Type and Duration:</b>	Two-year Term Appointment

### **BACKGROUND**

On January 1, 2018, the Economics, Finance and Institutions (EFI) Vice Presidency created the Macroeconomics, Trade and Investment (MTI) Global Practice. The MTI Global Practice is responsible for delivering analytic, advisory, financial and convening services in the areas of fiscal management, macroeconomics, growth, trade policy, regional integration, business regulation, and investment climate. These services support various lines of work with our clients including: (i) the design and implementation of macro-fiscal frameworks that are aligned with the goals of reducing extreme poverty and boosting shared prosperity, and grounded in economic, social and environmental sustainability; (ii) the design and implementation of sustainable fiscal and debt policy, including on the effectiveness, efficiency, level and composition of government spending; (iii) growth analytics and policies to start, sustain and boost growth; and (iv) the analysis of the impact of external shocks and developments on growth and the government fiscal position, including, for example, terms of trade, global crisis and longer term issues such as population ageing. In addition, the MTI Global Practice is an important contributor to the integration of policies for growth, poverty reduction and shared prosperity.

Trade is an engine of growth that creates jobs, reduces poverty and increases economic opportunity. Regional integration helps countries overcome divisions that impede the flow of goods, services, capital, people and ideas. The World Bank Group helps its client countries improve their access to developed country markets and enhance their participation in the world economy and promote regional integration through common physical and institutional infrastructure. The Global Trade and Regional Integration Unit (GMTRI) performs analytical work to inform the design of policies and institutions, provides technical assistance and advisory services to strengthen governments' capacity to reap the gains from trade and integration, finances investment in infrastructure and institutions for regional integration, and catalyzes domestic and international dialogue.

## **DUTIES AND RESPONSIBILITIES**

The Global Trade & Regional Integration Unit (GMTRI) is seeking a highly motivated professional to work under the supervision of the Unit's Practice Manager and be part of the core team. The JPO will work mainly on the consolidation and harmonization of the different databases on the content of specific disciplines included in Preferential Trade Agreements. He/she we will also collaborate with the team in the development and application of a methodology for the creation of indices on the depth of single disciplines contained in agreements and on the depth of agreements. The candidate will also work on the operationalization of the research agenda of deep integration by creating country/regional notes providing benchmark information on the level of countries' integration and providing analysis on the relationship between deep integration and outcome variables such as trade and FDI. Last, the JPO will work on the research agenda on the impact of the content of specific disciplines in selected outcomes such as trade, FDI and innovation.

The specific tasks of the JPO will include but are not limited to:

- Assist with the creation of country/regional notes with a benchmarking analysis of the patterns of deep integration
- Produce a series of summary statistics on the content of disciplines included in PTAs to include in presentations and policy notes
- Assist with the econometric analysis and estimation of the impact of selected disciplines on trade and/or other outcome variables.
- Assist with other responsibilities related to the broader work program on regional integration.

**Note:** The selected candidate will not be assigned to programs involving his/her own government such as donor coordination and trust fund management.

## **SELECTION CRITERIA**

- Master's degree in Economics (PhD preferred) with a strong quantitative and computational background
- At least three years of experience in trade policy analysis with a demonstrated record of independent analytical work
- Previous experience in regional integration topics and in particular, preferential trade agreements
- Excellent knowledge of the gravity model and its applications
- Familiarity with databases such as Exporter Dynamics Database, Content of Deep Agreements Database, and international input-output tables (TiVA/WIOD)
- Capacity to harmonize, synthesize information and do analysis based on large and multidimensional datasets
- Strong organizational, research, and oral presentation skills
- Proven ability to work in a team and intercultural environment, with minimal supervision
- Proven ability to communicate effectively and develop written content and presentations for different audience
- Proficiency in STATA, R, Excel, Powerpoint, and ability to produce clear and informative graphs and tables to present results from statistical analysis
- Excellent oral and written communication skills in English with the ability to translate complex research findings into policy relevant language
- Enthusiasm for, and commitment to development work

## **What we offer**

Trade unit staff work with governments, civil society groups, and academics in developing countries around the world, assisting people in all areas of global trade, from trade policy and trade facilitation to regional integration, connectivity and logistics. The selected candidate will have the opportunity to work with recognized leaders in trade in and outside the Bank Group and contribute to the global trade agenda, including the World Bank's contributions to international fora such as the G20 and to collaborate with partners such as the IMF and the WTO. Trade unit staff are expected to collaborate with colleagues across the World Bank Group, including country teams, the IFC and with key global practices, such as infrastructure, macroeconomics and investment.

We recognize that poverty has no borders. Neither does excellence. So we are continually in search of the brightest, most talented individuals from around the globe. And we are proud to employ a dedicated and committed workforce that is diverse in gender, nationality and ethnic background.

Bank staff work with governments, civil society groups, the private sector and others in developing countries around the world, assisting people in all areas of development, from policy and strategic advice to the identification, preparation, appraisal and supervision of development projects.

Build a career that is truly worthwhile with the World Bank, the world's leading international development organization.

If you decide to work at the World Bank, you can:

- Have a real impact on poverty reduction
- Fight poverty in all of its dimensions. Ending poverty is at the core of the World Bank's work
- Work closely with governments to develop policies that can improve the lives of poor people, and access social and infrastructure services and good jobs
- Have a global career with global reach
- Work with a truly diverse group
- Work in teams to bring sustainable solutions to our clients
- As an institution:
  - We believe that seeing things from different viewpoints is an important skill. Our commitment to understanding work styles, values, and communication approaches of the people we interact with, allows us to build that skill.
  - We embrace diversity and look for ways to become more inclusive because diversity has the potential to yield greater work productivity and competitive advantages.
  - At the WBG we believe in a synergistic way of working; the sum is greater than the parts.
  - Our outstanding workforce is key to WBG as the world's leading international development organization.



# TRADE FACILITATION

# CONNECTIVITY AND LOGISTICS

# REGIONAL INTEGRATION

# TRADE POLICY

ANTONIO  
NUCIFORA  
Practice  
Manager

TANYA CUBBINS  
Program Assistant

CYNTHIA ABIDIN  
Program Assistant

DIANA LACHY  
Program Assistant

ALINA ANTOCI  
Senior Private Sector  
Specialist

PERIKLIS SARAGIOTIS  
Senior Private Sector  
Specialist

ERNANI ARGOLO  
CHECUCCI  
Senior Trade  
Facilitation Specialist

HEIDI STENSLAND  
Senior Private Sector  
Specialist

SHANE SELA  
Senior Trade  
Facilitation Specialist

WILLIAM JOHN GAIN  
Senior Private Sector  
Specialist

ANKUR HURIA  
Senior Private Sector  
Specialist

SATYA PRASAD SAHU  
Senior Trade  
Facilitation Specialist

MANUEL HENRIQUES  
Senior Private Sector  
Specialist

JUNE GHIMIRE  
Private Sector  
Specialist

CORDULA RASTOGI  
Senior Economist

OLIVIER HARTMANN  
Senior Private Sector  
Specialist

MARIA LIUNGMAN  
Senior Economist

MILES McKENNA  
Analyst

CHARLES KUNAKA  
Lead Private Sector  
Specialist

JEAN FRANCOIS ARVIS  
Senior Economist

DANIEL SASLAVSKY  
Economist

CHRISTINA WIEDERER  
Economist

MICHELE RUTA  
Lead Economist

NADIA ROCHA  
Senior Economist

ILEANA CRISTINA  
CONSTANTINESCU  
Economist

JAKOB ENGEL  
Economist

ALEN MULABDIC  
Economist

MICHAEL  
FERRANTINO  
Lead Economist

MARYLA  
MALISZEWSKA  
Senior Economist

MARTIN MOLINUEVO  
Senior Private Sector  
Specialist

JOSE SIGNORET  
Senior Economist

CLAIRE HOLLWEG  
Senior Economist

JUNIOR  
PROFESSIONAL  
OFFICER

IAN GILLSON  
Lead Economist

PAUL BRENTON  
Lead Economist

ROBERTO ECHANDI  
Lead Private Sector  
Specialist

ALBERTO PORTUGAL  
Senior Economist

PIERRE SAUVE  
Senior Private Sector  
Specialist

GUILLERMO ARENAS  
Economist